Trends and Legal Issues in Physician Recruitment Webinar

September 25, 2012 1 – 2 pm (T2788)

target audience
CEO, COO, CAO, CFO, CMO, Board Members, HR Directors, Managed Care Directors, Business Development Directors, Physician Services, and Legal Counsel

overview
Although physician recruitment by hospitals is not new, the demands of modern health care and health care reform are increasing the volume of physician recruitment arrangements. Now more than ever, hospitals must be aware of the ever-changing regulatory requirements underpinning physician recruitment, such as the federal Anti-kickback Statute and the Stark law. This presentation will provide an overview of current trends affecting physician recruitment, selected legal issues of importance to individuals involved in physician recruitment activities, and a brief summary of recent high-profile cases such as Bradford and Tuomey.

key topics
- Current Trends in Physician Recruitment
- Selected Legal Issues of Importance
- Litigation Issues in Physician Recruitment

speaker bios
Robert L. Wilson, Jr. is practice area leader of the health care group, where he manages one of the largest health care boutique practices in the Southeast. He devotes his law practice to the representation of institutional and individual health care providers such as acute care hospitals, integrated delivery systems, physician and physician/hospital organizations, ambulatory surgery centers, physicians, and physician groups, among others. In 1997, Mr. Wilson co-authored the book entitled Integrated Community Healthcare: Next Generation Strategies for Developing Provider Networks, published by McGraw-Hill in its HFMA Healthcare Financial Management Series. He also has published numerous articles in his areas of practice and speaks frequently to hospital groups, physicians, attorneys, and health care providers on current medico-legal issues. Robert earned his JD from Wake Forest University School of Law.

The views expressed by the speakers do not necessarily reflect the policies or opinions of the South Carolina Hospital Association.
registration
Please complete the enclosed registration form and return to SCHA with payment. With the $200 registration fee, you are allowed *multiple viewers* at your hospital location (using the same telephone line – registration covers ONE phone line per site).

Please provide a contact person so all log-on, handouts, and other meeting information can be forwarded to your hospital upon completion of advanced registration. *Please make sure to provide an accurate email address so that the necessary information can be forwarded to the contact person.* The registration **deadline is September 18, 2012.**

substitution/refund/cancellation
The registration fee (less a $25 processing fee) is refundable if SCHA is notified of the cancellation no later than 5 business days (September 18, 2012) prior to the event. Past this date no refund will be given.
registration form

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please print

Name ____________________________________________________________

Title ____________________________________________________________

Address___________________________________________________________

City State Zip_______________________________________________________

Phone_______________________________ Email __________________________

fees

□ SCHA member registration $200 per site (please check a payment option below and fax the registration form to 803.796.2938)

*Can have multiple viewers at each site but only one phone line is included per registration fee!

payment options

Regardless of payment option selected, FAX a completed form to (803) 796-2938.

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Charge my: □ Visa □ MasterCard □ American Express

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□ CHECK

Enclosed is check in the amount of $ _______

Checks should be made payable to SCHA and returned with copy of registration form to:

SCHA | Education Services: Erin Watson | 1000 Center Point Road | Columbia, SC 29210 | F (803) 796-2938

DEADLINE FOR REGISTRATION: Registration cut off is September 18, 2012 (5 business days prior to meeting). Any registrations received after this date will NOT receive a confirmation.

SUBSTITUTION/REFUND/CANCELLATION: Any registrant who cannot attend may send a substitute from the same organization by resubmitting an updated registration form to SCHA with the name of the substitute. Notify SCHA of the substitution via fax to (803) 796-2938. The registration fee (less $25 processing fee) is refundable if SCHA is notified of cancellation no later than September 18, 2012. No refunds issued past this date. No refunds issued for no-shows.